

**UNIFIED COMMUNICATIONS HOLDINGS LIMITED**

(Incorporated in the Republic of Singapore)

(Company registration no.: 200211129W)

**Third Quarter Financial Statements and Dividend Announcement  
for the Period Ended 30 September 2010**
**PART 1 - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2, Q3 & Q4), HALF-YEAR AND FULL YEAR RESULTS**

1(a)(i) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

Set out below are the financial statements for the third quarter ended 30 September 2010

**Consolidated Income Statement**

	Group			Group		
	Quarter ended 30 Sept			9 months ended 30 Sept		
	Q3 2010	Q3 2009	Inc/(dec)	2010	2009	Inc/(dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
<b>Revenue</b>	<b>4,246</b>	<b>3,344</b>	<b>27</b>	<b>12,078</b>	<b>11,853</b>	<b>2</b>
Cost of sales	(2,434)	(1,361)	79	(6,452)	(5,787)	11
<b>Gross profit</b>	<b>1,812</b>	<b>1,983</b>	<b>(9)</b>	<b>5,626</b>	<b>6,066</b>	<b>(7)</b>
Other operating income	317	224	41	1,153	719	60
Expenses:						
Technical support expenses	(752)	(762)	(1)	(2,043)	(2,477)	(18)
Distribution costs	(568)	(386)	47	(1,556)	(1,048)	48
Administrative expenses	(532)	(547)	(3)	(1,530)	(1,411)	8
Other operating expenses	(38)	(93)	(59)	(791)	(408)	94
Finance costs	-	-	(100)	(1)	(2)	(41)
Share of profit from an equity-accounted associate	285	220	30	886	833	6
<b>Profit before income tax</b>	<b>524</b>	<b>639</b>	<b>(18)</b>	<b>1,744</b>	<b>2,272</b>	<b>(23)</b>
Income tax expenses	(21)	(31)	(31)	(51)	(42)	21
<b>Profit for the period</b>	<b>503</b>	<b>608</b>	<b>(17)</b>	<b>1,693</b>	<b>2,230</b>	<b>(24)</b>
<b>Profit attributable to:</b>						
Owners of the Company	565	655	(14)	1,402	2,146	(35)
Non-controlling interest	(62)	(47)	32	291	84	247
<b>Profit for the period</b>	<b>503</b>	<b>608</b>	<b>(17)</b>	<b>1,693</b>	<b>2,230</b>	<b>(24)</b>

**Consolidated Statement of Comprehensive Income**

	Group			Group		
	Quarter ended 30 Sept			9 months ended 30 Sept		
	Q3 2010	Q3 2009	Inc/(dec)	2010	2009	Inc/(dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
<b>Profit for the period</b>	<b>503</b>	<b>608</b>	<b>(17)</b>	<b>1,693</b>	<b>2,230</b>	<b>(24)</b>
Other comprehensive income:						
Exchange difference on translating foreign operations	(295)	(305)	(3)	1,115	(728)	(253)
<b>Total comprehensive income for the period</b>	<b>208</b>	<b>303</b>	<b>(31)</b>	<b>2,807</b>	<b>1,502</b>	<b>87</b>
<b>Total comprehensive income attributable to:</b>						
Owners of the Company	285	353	(19)	2,490	1,412	76
Non-controlling interest	(76)	(50)	52	317	90	253
<b>Total comprehensive income for the period</b>	<b>208</b>	<b>303</b>	<b>(31)</b>	<b>2,807</b>	<b>1,502</b>	<b>87</b>

**1(a)(ii) Notes to income statement**

The following items have been included in arriving at profit from operations:

	Group			Group		
	Quarter ended 30 Sept			9 months ended 30 Sept		
	Q3 2010	Q3 2009	Inc/(dec)	2010	2009	Inc/(dec)
	S\$'000	S\$'000	%	S\$'000	S\$'000	%
<b>Other operating income, comprising:</b>						
Write back of allowance for impairment of receivables - trade	182	-	100	182	-	100
Write back of allowance for impairment of receivables - non-trade	49	-	100	49	-	100
Foreign exchange gain	(10)	153	(107)	513	457	12
Interest Income	68	45	51	342	138	148
Net gain on disposals of plant and equipment	1	-	100	1	-	100
<b>Other operating expenses, comprising:</b>						
Allowance for inventory obsolescence	-	(17)	(100)	3	(17)	(117)
Amortisation of development costs and intellectual property	(167)	(112)	49	(462)	(499)	(7)
Depreciation of plant and equipment	(150)	(242)	(38)	(441)	(772)	(43)
Foreign exchange loss	(35)	(72)	(52)	(665)	(367)	81
Impairment loss on plant and equipment	1	-	100	(115)	-	100
Property and equipment written off	-	-	-	(1)	-	100

1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

**Balance Sheets**

	Group	Group	Company	Company
	As at	As at	As at	As at
	30/9/2010	31/12/2009	30/9/2010	31/12/2009
	S\$'000	S\$'000	S\$'000	S\$'000
<b>ASSETS</b>				
<b>Non-current assets</b>				
Plant and equipment	4,436	3,905	-	-
Intangible assets	3,395	2,390	-	-
Investments in subsidiaries	-	-	32,734	32,734
Investment in an associate	1,202	808	-	-
Deferred income tax assets	310	311	-	-
Trade and other receivables	2,724	2,851	-	-
<b>Total non-current assets</b>	<b>12,067</b>	<b>10,265</b>	<b>32,734</b>	<b>32,734</b>
<b>Current assets</b>				
Inventories	219	212	-	-
Trade and other receivables	4,683	9,314	6,549	3,850
Cash and cash equivalents	18,398	15,019	17	19
<b>Total current assets</b>	<b>23,300</b>	<b>24,545</b>	<b>6,567</b>	<b>3,869</b>
<b>Total assets</b>	<b>35,367</b>	<b>34,810</b>	<b>39,301</b>	<b>36,603</b>
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Share capital	31,948	31,948	31,948	31,948
(Accumulated losses)/Retained earnings	(2,886)	(3,968)	7,025	(402)
Foreign currency translation reserve	(853)	(1,942)	-	-
<b>Equity attributable to owners of the Company</b>	<b>28,209</b>	<b>26,038</b>	<b>38,973</b>	<b>31,546</b>
Non-controlling interest	935	660	-	-
<b>Total equity</b>	<b>29,144</b>	<b>26,698</b>	<b>38,973</b>	<b>31,546</b>
<b>Non-current liabilities</b>				
Deferred income tax liabilities	57	54	-	-
Borrowings	-	3	-	-
<b>Total non-current liabilities</b>	<b>57</b>	<b>57</b>	<b>-</b>	<b>-</b>
<b>Current liabilities</b>				
Current income tax liabilities	29	29	-	-
Trade and other payables	6,132	8,019	328	5,057
Borrowings	5	7	-	-
<b>Total current liabilities</b>	<b>6,166</b>	<b>8,055</b>	<b>328</b>	<b>5,057</b>
<b>Total liabilities</b>	<b>6,223</b>	<b>8,112</b>	<b>328</b>	<b>5,057</b>
<b>Total equity and liabilities</b>	<b>35,367</b>	<b>34,810</b>	<b>39,301</b>	<b>36,603</b>

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

Group		Group	
As at 30/9/2010		As at 31/12/2009	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
5	-	7	-

Amount repayable after one year

Group		Group	
As at 30/9/2010		As at 31/12/2009	
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
-	-	8	-

Details of any collateral

The Group's secured facility represents a hire purchase facility.

The hire purchase facility is secured by a right over the leased motor vehicle of a subsidiary with a net book value of nil (31/12/2009: nil).

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

**Consolidated Statement of Cash Flow**

			9 months ended 30 September	
	Q3 2010	Q3 2009	2010	2009
	S\$'000	S\$'000	S\$'000	S\$'000
<b>Operating activities:</b>				
Profit before income tax	524	639	1,744	2,272
Adjustments for:				
Amortisation of development costs and intellectual property	167	112	462	335
Depreciation of plant and equipment	150	242	441	772
Write back of allowance for impairment of receivables - trade	(182)	-	(182)	-
Write back of allowance for impairment of receivables - non-trade	(49)	-	(49)	-
Impairment loss on plant and equipment	(1)	-	115	-
Plant and equipment written off	-	-	1	-
Allowance for inventory obsolescence	(0)	17	(3)	17
Net gain on disposals of plant and equipment	(1)	-	(1)	-
Interest expense	-	-	1	2
Interest income	(68)	(45)	(342)	(138)
Share of profit from an equity-accounted associate	(284)	(220)	(886)	(833)
<b>Operating cash flow before movement in working capital</b>	<b>256</b>	<b>745</b>	<b>1,301</b>	<b>2,427</b>
Changes in operating assets and liabilities				
Inventories	61	(169)	(19)	928
Trade and other receivables	(82)	(95)	4,890	6,163
Trade and other payables	482	454	(1,870)	(3,801)
<b>Cash generated from operations</b>	<b>717</b>	<b>935</b>	<b>4,302</b>	<b>5,717</b>
Income tax paid	(18)	(4)	(44)	(4)
Interest paid	-	-	-	(2)
<b>Net cash from operating activities</b>	<b>699</b>	<b>931</b>	<b>4,258</b>	<b>5,711</b>
<b>Investing activities:</b>				
Purchase of plant and equipment	(180)	(231)	(1,167)	(2,779)
Proceeds from disposals of plant and equipment	2	-	8	16
Development costs paid	(446)	(313)	(1,287)	(743)
Deposits withdrawal from a licensed bank	-	-	-	89
Interest received	68	45	342	138
Dividend received from an equity-accounted associate	2	523	510	1,435
<b>Net cash (used in)/from investing activities</b>	<b>(554)</b>	<b>24</b>	<b>(1,594)</b>	<b>(1,844)</b>
<b>Financing activities:</b>				
Dividend paid by a subsidiary to non-controlling interest	-	-	(42)	-
Dividend paid to equity holders of the Company	(320)	-	(320)	-
Repayments of finance leases	(2)	(2)	(5)	(5)
<b>Net cash used in financing activities</b>	<b>(322)</b>	<b>(2)</b>	<b>(366)</b>	<b>(5)</b>

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

			9 months ended	
			30 September	
	Q3 2010	Q3 2009	2010	2009
	S\$'000	S\$'000	S\$'000	S\$'000
Net change in cash and cash equivalents	(177)	953	2,298	3,862
Cash and cash equivalents at beginning of the financial period (Note 1)	18,825	12,383	14,991	9,911
Effect of exchange rate changes on cash and cash equivalents	(276)	(371)	1,083	(808)
Cash and cash equivalents at end of the financial period (Note 1)	18,372	12,965	18,372	12,965

Explanatory Notes:

**Note 1**

	30 September	
	2010	2009
	S\$'000	S\$'000
Cash and cash equivalents	18,398	12,965
Bank overdrafts	-	-
Restricted deposits	(26)	-
Cash and cash equivalents per consolidated cash flow statement	18,372	12,965

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

**Statement of Changes in Equity for quarter ended 30 September 2010**

	Issued and fully paid		Foreign currency translation reserve	Retained earnings/ (accumulated losses)	Sub-Total	Non-Controlling Interest	Total
	Number of shares	Share capital					
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Financial Period ended 30/9/2010</b>							
<b>Group</b>							
Balance at 1/7/2010	319,572,675	31,948	(572)	(3,131)	28,245	1,011	29,256
Total comprehensive income/ (expenses) for the financial period	-	-	(281)	565	284	(76)	208
Dividend paid to equity holders of the Company	-	-	-	(320)	(320)	-	(320)
<b>Balance at 30/9/2010</b>	<b>319,572,675</b>	<b>31,948</b>	<b>(853)</b>	<b>(2,886)</b>	<b>28,209</b>	<b>935</b>	<b>29,144</b>
<b>Company</b>							
Balance at 1/7/2010	319,572,675	31,948	-	7,457	39,405	-	39,405
Total comprehensive income/ (expenses) for the financial period	-	-	-	(432)	(432)	-	(432)
<b>Balance at 30/9/2010</b>	<b>319,572,675</b>	<b>31,948</b>	<b>-</b>	<b>7,025</b>	<b>38,973</b>	<b>-</b>	<b>38,973</b>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

**Statement of Changes in Equity for the quarter ended 30 September 2009**

	Issued and fully paid		Foreign currency translation reserve	Retained earnings/ (accumulated losses)	Sub-Total	Non-Controlling Interest	Total
	Number of shares	Share capital					
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Financial Period ended 30/9/2009</b>							
<b>Group</b>							
Balance at 1/7/2009	319,572,675	31,948	(1,867)	(5,377)	24,704	461	25,165
Total comprehensive income/ (expenses) for the financial period	-	-	(302)	655	353	(50)	303
<b>Balance at 30/9/2009</b>	<b>319,572,675</b>	<b>31,948</b>	<b>(2,169)</b>	<b>(4,722)</b>	<b>25,057</b>	<b>411</b>	<b>25,468</b>
<b>Company</b>							
Balance at 1/7/2009	319,572,675	31,948	-	(232)	31,716	-	31,716
Total comprehensive income/ (expenses) for the financial period	-	-	-	(67)	(67)	-	(67)
<b>Balance at 30/9/2009</b>	<b>319,572,675</b>	<b>31,948</b>	<b>-</b>	<b>(299)</b>	<b>31,649</b>	<b>-</b>	<b>31,649</b>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

**Statement of Changes in Equity for the 9 months ended 30 September 2010**

	Issued and fully paid		Foreign currency translation reserve	Retained earnings/ (accumulated losses)	Equity attributable to owners of the Company	Non-Controlling Interest	Total
	Number of shares	Share capital					
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Financial Period ended 30/9/2010</b>							
<b>Group</b>							
Balance at 1/1/2010	319,572,675	31,948	(1,942)	(3,968)	26,038	660	26,698
Total comprehensive income/ (expenses) for the financial period	-	-	1,089	1,402	2,491	317	2,808
Dividend paid to equity holders of the Company	-	-	-	(320)	(320)	-	(320)
Dividend paid to Non-Controlling interest	-	-	-	-	-	(42)	(42)
<b>Balance at 30/9/2010</b>	<b>319,572,675</b>	<b>31,948</b>	<b>(853)</b>	<b>(2,886)</b>	<b>28,209</b>	<b>935</b>	<b>29,144</b>
<b>Company</b>							
Balance at 1/1/2010	319,572,675	31,948	-	(402)	31,546	-	31,546
Total comprehensive income/ (expenses) for the financial period	-	-	-	7,427	7,427	-	7,427
<b>Balance at 30/9/2010</b>	<b>319,572,675</b>	<b>31,948</b>	<b>-</b>	<b>7,025</b>	<b>38,973</b>	<b>-</b>	<b>38,973</b>

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

**Statement of Changes in Equity for the 9 months ended 30 September 2009**

	Issued and fully paid		Foreign currency translation reserve	Retained earnings/ (accumulated losses)	Equity attributable to owners of the Company	Non-Controlling Interest	Total
	Number of shares	Share capital					
		S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
<b>Financial Period ended 30/9/2009</b>							
<b>Group</b>							
Balance at 1/1/2009	319,572,675	31,948	(1,435)	(6,868)	23,645	321	23,966
Total comprehensive income/ (expenses) for the financial period	-	-	(734)	2,146	1,412	90	1,502
<b>Balance at 30/9/2009</b>	<b>319,572,675</b>	<b>31,948</b>	<b>(2,169)</b>	<b>(4,722)</b>	<b>25,057</b>	<b>411</b>	<b>25,468</b>
<b>Company</b>							
Balance at 1/1/2009	319,572,675	31,948	-	(89)	31,859	-	31,859
Total comprehensive income/ (expenses) for the financial period	-	-	-	(210)	(210)	-	(210)
<b>Balance at 30/9/2009</b>	<b>319,572,675</b>	<b>31,948</b>	<b>-</b>	<b>(299)</b>	<b>31,649</b>	<b>-</b>	<b>31,649</b>

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous financial year reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

None

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the preceding year.

	Company	
	As at 30/9/2010	As at 31/12/2009
Ordinary shares	319,572,675	319,572,675

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period report on.

Not applicable.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

These figures have neither been audited nor reviewed.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group has adopted the same accounting policies and methods of computation in the financial statements for the current financial period as those applied in their audited financial statements for the year ended 31 December 2009.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group		Group	
	Q3 2010	Q3 2009	9 months ended 30 Jun	
			2010	2009
	cents	cents	cents	cents
Based on the weighted average number of ordinary shares on issue <sup>(1)</sup>	0.18	0.20	0.44	0.67
On fully diluted basis (detailing any adjustments made to the earnings) <sup>(2)</sup>	n.a	n.a	n.a	n.a

n.a.: not applicable

<sup>(1)</sup> For comparative purposes, the earnings per ordinary share of the Group has been computed based on the net profit after tax from the financial statements of the relevant financial period and the weighted average number of ordinary shares issued of 319,572,675 shares for quarter ended 30 September 2010 and 2009.

<sup>(2)</sup> Diluted earnings per share have not been calculated as no diluting events existed during these periods. No share options were granted to any employees during these periods.

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the: (a) current financial period reported on; and (b) immediately preceding financial year.

	As at 30/9/2010		As at 31/12/2009	
	Group cents	Company cents	Group cents	Company cents
Net asset value per ordinary share <sup>(1)</sup>	8.83	12.20	8.15	9.87

<sup>(1)</sup> The net asset value per ordinary share of the Group and the Company has been computed based on the net asset value of the Group and the Company at the relevant financial period/year end and the existing issued share capital of 319,572,675 shares.



**8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on**

Commencing from this reporting quarter, the Group will be providing further information on the factors contributing to its revenue performance. Revenue will not only be analysed by business unit but also by geographical segment and contract type.

The Group believes that this additional disclosure within this review of performance will provide better insights into and understanding of Group's businesses.

**Review of results for the quarter ended 30 September 2010 as compared to corresponding quarter ended 30 September 2009**

The Group achieved consolidated revenue of S\$4.2 million for the quarter ended 30 September 2010, representing an increase of 27% on the revenue recorded for the corresponding quarter of 2009.

The improvement in consolidated revenue recorded in the quarter under review was attributable mainly to the higher revenue achieved by OSS BU, which had more than offset the decrease in revenue recorded by both TECH and VAS BUs.

Group consolidated revenue for the quarter under review, as analysed by business unit, is provided below:

	Q3 2010 S\$'000	Sales mix %	Q3 2009 S\$'000	Sales mix %
Mobile Technology (TECH BU)	1,721	-	2,239	-
Mobile Value-Added-Service (VAS BU)	1,266	-	939	-
Less: Inter-segment sales	(209)	-	(348)	-
<b>Proprietary Solutions</b>	<b>2,777</b>	<b>65</b>	<b>2,830</b>	<b>85</b>
<b>Operation Support Systems (OSS BU)</b>	<b>1,661</b>	<b>39</b>	<b>757</b>	<b>23</b>
Less: Inter-segment sales	(192)	(5)	(243)	(7)
<b>Total</b>	<b>4,246</b>	<b>100</b>	<b>3,344</b>	<b>100</b>

The Group continues to direct its sales and marketing efforts on three geographical segments or regions of focus – South East Asia (SEA), South Asia (SA) and the Middle East & Africa (MEA). Revenue from SEA continues to be the most significant contributor to Group consolidated revenue.

As compared to the corresponding quarter in 2009, revenue derived from SEA and SA in current quarter under review increased by S\$0.92m (or 41%) and S\$0.11m (or 74%) respectively. The increases in revenue contribution from these regions are attributable to the significant improvement in the revenue performance of OSS BU, which focuses primarily on the SEA region, and also higher revenue generated by VAS BU from its SA revenue sharing contracts. Revenue from MEA continues to be the second largest contributor to Group consolidated revenue. However for the quarter under review, revenue from MEA showed a decline of S\$0.15m (or 20%) against the result achieved in corresponding quarter of 2009. This was largely due to VAS BU enjoying higher sales activity and higher revenue from system sales contracts in this region in 2009.

Group consolidated revenue for the quarter under review, as analysed by geographical segment, is provided below:

External Sales	Q3 2010			
	TECH S\$'000	VAS S\$'000	OSS S\$'000	Group S\$'000
South East Asia (SEA)	1,497	240	1,460	3,197
South Asia (SA)	14	228	11	253
Middle East & Africa (MEA)	-	587	-	587
Others	-	211	(2)	209
<b>Total</b>	<b>1,511</b>	<b>1,266</b>	<b>1,469</b>	<b>4,246</b>

External Sales	Q3 2009			
	TECH S\$'000	VAS S\$'000	OSS S\$'000	Group S\$'000
South East Asia (SEA)	1,672	97	504	2,273
South Asia (SA)	49	86	10	145
Middle East & Africa (MEA)	-	732	-	732
Others	170	24	-	194
<b>Total</b>	<b>1,891</b>	<b>939</b>	<b>514</b>	<b>3,344</b>

The Group also continues to place significant emphasis on growing revenue of a recurrent nature to complement the revenue generated from the sale of systems comprising the products and technologies of its business units through turnkey solution contracts. Group consolidated revenue can be decomposed into revenue generated from two types of contracts, as described below:

- System Sales – this refers to contracts that involve the outright purchase by customers of systems comprising the Group's products and technologies, and where these systems are in turn delivered as turnkey solutions. The scope of work for system sales include system design, implementation, testing and commissioning services.
- Managed Services – this refers to contracts that involve the provision of both systems comprising the Group's products and technologies, and the Group's professional services, on a recurring, revenue sharing, software-as-a-service, pay-per-use or monthly or quarterly fixed and variable fee basis. Also treated as a managed service contract are system maintenance and support contracts with existing customers of the Group.

For the quarter under review, the increase in Group consolidated revenue was driven by higher revenue from both System Sales and Managed Services contract types. Higher System Sales revenue in the current quarter as compared to the corresponding quarter in 2009 was primarily due to the higher System Sales revenue achieved by OSS BU. However, gross profit for System Sales revenue showed a considerable decline against the corresponding quarter of 2009 due to significantly higher third party hardware and software costs being incurred for certain System Sales contracts of OSS BU in the current quarter. In terms of proportionate contribution of each contract type to Group consolidated revenue, Managed Services contract revenues continue to constitute more than half of Group consolidated revenue. However in the quarter under review, due to significantly higher System Sales revenue compared to the corresponding quarter of 2009, the proportion of revenue accounted for by Managed Services contracts was lower, at 51% of Group consolidated revenue, as compared to 56% for 2009. In spite of this lower proportionate contribution to consolidated revenue, revenue generated from Managed Services contracts in the current quarter showed an increase of S\$0.29m or 15% against that achieved in the corresponding quarter of 2009.

**8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)**

**Review of results for the quarter ended 30 September 2010 as compared to corresponding quarter ended 30 September 2009 (continued)**

Group consolidated revenue for the quarter under review, as analysed by contract type, is provided below:

External Sales	Q3 2010			Q3 2009		
	System Sales	Managed Services	Group	System Sales	Managed Services	Group
Revenue	2,076	2,170	4,246	1,464	1,880	3,344
Gross Profit	440	1,372	1,812	806	1,177	1,983
Gross Profit (%)	21%	63%	43%	55%	63%	59%

In spite of higher consolidated revenue achieved in the quarter under review, the Group recorded lower net profit of S\$0.5 million, representing a 17% decrease, and lower EBITDA of S\$0.8 million, as compared to a net profit of S\$0.6 million and EBITDA of S\$0.9 million respectively for the corresponding quarter ended 30 September 2009. The decrease in net profit of 17% is summarily due to the following factors:

- \* A decrease in gross profit margin to 43% for the quarter under review, as compared to 59% for the corresponding quarter of 2009 as explained in the revenue analyses above; and
- \* An increase in distribution costs of S\$0.6 million for the quarter under review, as compared to S\$0.4 million for the corresponding quarter of 2009.

The impact of the above on the Group's profit performance for the quarter was however partially offset by the following factors:

- \* A write back of an allowance for impairment of receivables, arising from debt recovery, amounting to S\$0.2 million for the quarter under review; and
- \* A decrease of depreciation charges to S\$0.1 million for the quarter under review as compared to S\$0.2 million for the corresponding quarter of 2009. This was due to certain plant and equipment of the Group reaching the end of their estimated useful lives in late 2009.

**Review of results for the nine month period ended 30 September 2010 as compared to corresponding period ended 30 September 2009**

The Group recorded consolidated revenue of S\$12.1 million for the nine month period ended 30 September 2010, representing a marginal increase of 2% compared to revenue recorded for the corresponding period of 2009.

The higher revenue recorded in the nine month period under review was mainly attributable to higher revenue achieved by OSS BU. However, this improvement in performance by OSS BU was largely offset by the decline in revenue recorded by TECH and VAS BUs.

The decline in revenue for TECH and VAS BUs for the nine month period under review was mainly due to the slower than expected realization of System Sale opportunities. This is due to the following factors:

- \* certain mobile network operators undergoing major core network upgrades, including various stages of 3G core network roll out or expansion;
- \* some mobile network operators taking a more conservative stance during the first half of the year in the wake of macroeconomic uncertainty; and
- \* sales and business development activities in MEA region in the earlier part of 2010 being primarily in the early stage of the sales cycle.

In addition, a greater number of existing and prospective customers across the Group's regions of focus are showing increasing interest in and favour for the deployment of new services and systems through a managed service business model. This has contributed to relatively lower System Sales opportunities and resultant lower System Sale contract revenues for TECH and VAS BUs.

Group consolidated revenue for the nine month period under review, as analysed by business unit, is provided below:

	2010 S\$'000	Sales mix %	2009 S\$'000	Sales mix %
Mobile Technology (TECH BU)	4,723	-	8,549	-
Mobile Value-Added-Service (VAS BU)	2,988	-	3,200	-
Less: Inter-segment sales	(627)	-	(2,605)	-
<b>Proprietary Solutions</b>	<b>7,084</b>	<b>59</b>	<b>9,144</b>	<b>77</b>
<b>Operation Support Systems (OSS BU)</b>	<b>5,470</b>	<b>45</b>	<b>3,451</b>	<b>29</b>
Less: Inter-segment sales	(475)	(4)	(742)	(6)
<b>Total</b>	<b>12,078</b>	<b>100</b>	<b>11,853</b>	<b>100</b>

Across the Group's three regions of focus – South East Asia (SEA), South Asia (SA) and the Middle East & Africa (MEA), revenue from SEA continues to be the most significant contributor to Group consolidated revenue for the nine month period under review.

As compared to the corresponding period in 2009, revenue derived from SEA in the nine month period under review increased by S\$2.1m or 27%. The increase in revenue contribution from this region is attributable primarily to the significant improvement in the revenue performance of OSS BU, which focuses primarily on the SEA region. TECH and VAS BU revenue from SEA combined was however marginally lower compared to the corresponding period of 2009, with TECH BU showing a decline in revenue that was almost entirely offset by the increase in VAS BU revenue.

Revenue from MEA continues to be the second largest contributor to Group consolidated revenue. However for the nine month period under review, revenue from MEA showed a considerable decline of S\$1.3m (or 51%) against the result achieved in corresponding period of 2009. This was largely due to VAS BU enjoying higher sales activity and considerably higher revenue from System Sales contracts in this region in 2009. Consolidated revenue from SA meanwhile was flat against the corresponding period of 2009, in spite of VAS BU recording an increase in revenue that was driven by improvement in the performance revenue sharing contracts in this region. A noticeable decline in contribution to revenue for the nine month period under review can be seen from countries within other regions from which the Group has reduced its focus – namely Greater China.

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)

**Review of results for the nine month period ended 30 September 2010 as compared to corresponding period ended 30 September 2009 (continued)**

Group consolidated revenue for the nine month period under review, as analysed by geographical segment, is provided below:

External Sales	2010			
	TECH S\$'000	VAS S\$'000	OSS S\$'000	Group S\$'000
South East Asia (SEA)	4,055	849	4,940	9,844
South Asia (SA)	40	491	32	563
Middle East & Africa (MEA)	-	1,244	-	1,244
Others	-	404	23	427
<b>Total</b>	<b>4,095</b>	<b>2,988</b>	<b>4,995</b>	<b>12,078</b>

External Sales	2009			
	TECH S\$'000	VAS S\$'000	OSS S\$'000	Group S\$'000
South East Asia (SEA)	4,811	233	2,677	7,721
South Asia (SA)	214	316	32	562
Middle East & Africa (MEA)	-	2,540	-	2,540
Others	919	111	-	1,030
<b>Total</b>	<b>5,944</b>	<b>3,200</b>	<b>2,709</b>	<b>11,853</b>

For the nine month period under review, the 2% increase in Group consolidated revenue was driven by higher revenue from Managed Services contracts. Group consolidated revenue from System Sales contracts in the nine month period under review as compared to the corresponding period in 2009 was marginally lower. However, gross profit for System Sales revenue showed a considerable decline against the corresponding period of 2009 due to the significantly higher contribution of OSS BU to Group consolidated revenue and the lower revenue achieved by both TECH and VAS BU. This sales mix involving a higher proportion of revenue from OSS BU, coupled with the lower average gross profit margin typical to OSS BU System Sales contracts, had resulted in Group gross profit margin from System Sales contracts declining to 25% in the nine month period under review.

In terms of proportionate contribution of each contract type to Group consolidated revenue, Managed Services contract revenues now constitutes more than half of Group consolidated revenue. In the nine month period under review, the proportion of revenue accounted for by Managed Services contracts was greater than half of total revenue, at 52% of Group consolidated revenue, as compared to 50% for the corresponding period of 2009.

Group consolidated revenue for the nine month period under review, as analysed by contract type, is provided below:

External Sales	2010			2009		
	System Sales	Managed Services	Group	System Sales	Managed Services	Group
Revenue	5,739	6,339	12,078	5,936	5,917	11,853
Gross Profit	1,460	4,166	5,626	2,624	3,442	6,066
Gross Profit (%)	25%	66%	47%	44%	58%	51%

For the nine month period under review, the Group achieved a slight increase in revenue but recorded lower net profit of S\$1.7 million, representing a 24% decrease, and lower EBITDA of S\$2.3 million, as compared to a net profit of S\$2.2 million and EBITDA of S\$3.3 million respectively for the corresponding period of 2009. The decrease in net profit of 24% was mainly due to:

- \* A decrease in gross profit margin to 47% for the nine month period under review, as compared to 51% for the corresponding period of 2009. This lower gross profit margin was mainly attributable to higher revenue contribution from System Sales contracts of OSS BU, which typically has higher third party hardware and software cost components - resulting in lower gross profit margin;
- \* A net foreign exchange loss of S\$0.1 million recorded in the nine month period under review, primarily due to a revaluation loss associated with SGD and USD denominated assets of the Group's MYR reporting subsidiaries for the current nine month period. In comparison, a net foreign exchange gain of less than S\$0.1 million was recorded in the corresponding period of 2009; and
- \* Higher distribution costs recorded in the nine month period under review, due to expansion of headcount within BUs to cater for anticipated growth within South East Asia especially for OSS BU and in preparation for expansion in the Group's other regions of focus of SA and MEA.

The impact of the above on the Group's profit performance for the nine month period was however partially offset by the following factors:

- \* Write back of allowance for impairment of receivables, arising from debt recovery, amounting to S\$0.2 million in the nine month period under review;
- \* Interest income of S\$0.2 million for the nine month period under review primarily due to interest received from one of the Group's major accounts receivables under an installment payment; and
- \* A decrease of depreciation charges to S\$0.4 million for the nine month period under review, as compared to S\$0.8 million for the corresponding period of 2009. This was due to certain plant and equipment of the Group reaching the end of their estimated useful lives in late 2009.

**8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on (continued)**

**Review of the Group's financial position as at 30 September 2010 as compared to the Group's financial position as at 31 December 2009**

Current assets decreased by S\$1.2 million or 5% from S\$24.5 million as at 31 December 2009 to S\$23.3 million as at 30 September 2010. This decrease was mainly attributable to the decrease in trade and other receivables by S\$4.7 million as a result of improvement in receipts from trade and other receivables. The improvement in receipts had however contributed to the increase in cash and cash equivalents held by the Group to S\$18.4 million as at 30 September 2010, from S\$15 million as at 31 December 2009.

Total non-current assets of the Group increased by S\$1.8 million or 17%, from S\$10.3 million as at 31 December 2009 to S\$12.1 million as at 30 September 2010. This increase was mainly attributable to intangible assets increasing by S\$1 million as a result of investment in intellectual properties, and plant and equipment increasing by S\$0.5 million as a result of investment in new revenue share and research and development assets.

Total liabilities of the Group decreased by S\$1.9 million (or 23%) from S\$8.1 million as at 31 December 2009 to \$6.2 million as at 30 September 2010. The decrease is mainly due to the reduction in trade and other payables.

**Review of the Group's cash flow for the quarter and nine month period ended 30 September 2010 as compared to the corresponding periods ended 30 September 2009**

The Group's cash from operations for the quarter under review was S\$0.7 million, a decrease of 23% as compared to cash from operations of S\$0.9 million for the corresponding quarter ended 30 September 2009. This decrease was mainly attributable to lower gross profit and higher operating expenses recorded.

Cash from operations for the nine month period ended 30 September 2010 was S\$4.3 million, a decrease of 25% as compared to S\$5.7 million for the corresponding period of 2009. This decrease was mainly due to lower profit from operations recorded as a result of higher direct costs and operating expenses.

Operating cash flow before working capital changes for the current quarter and nine month period of 2010 decreased to S\$0.2 million and S\$1.3 million respectively as compared to S\$0.7 million and S\$2.4 million respectively for the corresponding periods in 2009. This decrease in operating cash flow was mainly due to lower profitability of the Group in the current quarter and nine month period of 2010 of S\$0.5 million and S\$1.7 million respectively as compared to the profit before income tax of S\$0.6 million and S\$2.3 million respectively in the corresponding period of 2009.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

No profit forecast has been issued for the financial period under review.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

The Group will continue to execute the strategies for growth and development as described in its annual report for the financial year ended 31 December 2009. The key strategies being pursued by the Group are:

\* **Defend Existing Businesses**

The focus will be on defending existing market share especially in SEA by ensuring that the service delivery and solution portfolio of the Group is superior to competition while remaining commercially competitive.

As for OSS, focus will continue to be applied on capturing opportunities in the growing business and operation support systems (BSS/OSS) segment.

\* **Re-Establish Growth Path**

The Group will re-establish its growth path both organically and by way of acquisition of and/or strategic investment in complementary businesses.

Organic growth is expected to be achieved through the further development and release of new application and platform products in the areas of business support, service analytics, service lifecycle management, interactive mobile marketing and advertising, and mobile internet-driven VAS including mobile media services.

The Group has established a new business unit to address mobile media growth opportunities within its regions of focus and is progressing towards achieving commercialisation of its first service in the final quarter of 2010.

Inorganic growth will also be pursued as the Group now has the capacity to direct a significant proportion of its capital towards acquisition(s) and/or strategic investment(s) in complementary businesses to drive the future profit growth and deliver improvements in return on shareholders' equity.

Pursuant to an Extraordinary General Meeting held on 3 November 2010, the Group has recently obtained its shareholders' approval for the acquisition of a shop-office located at Lot 3A-5-1, 5th Floor, Block 3A, Plaza Sentral, Kuala Lumpur to realise higher returns on the Group's capital until such time that suitable acquisition(s) and/or investment(s) in complementary businesses are identified and completed.

\* **Brand Building**

The Group has also embarked on a brand building initiative that focuses on the repositioning of the Group towards its customers, business partners and shareholders. The first visible outcome of this initiative is the revitalised corporate identity for the Group, signified by a refreshed logo and an updated corporate website.

\* **Prospects for 2010**

Consistent with the outlook expectation cited in last quarterly reporting, the Group remains confident in recording another positive full year performance for 2010, including making further progress to meet the requirements of the Singapore Exchange for removal from the Watch List.

**11. Dividend****(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on? None

**(b) Corresponding Period of the Immediately Preceding Financial Year**

Any dividend declared for the corresponding period of the immediately preceding financial year? None

**(c) Date payable**

Not applicable.

**(d) Books closure date**

Not applicable.

**12. If no dividend has been declared/recommended, a statement to that effect.**

No dividend has been declared or recommended for the quarter ended 30 September 2010.

**PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT  
(This part is not applicable to Q1, Q2, Q3 or Half Year Results)****13. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Not applicable.

**14. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

Not applicable.

**15. A breakdown of sales.**

Not applicable.

**16. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.**

Not applicable.

**17. Interested Person Transactions**

Name of the Interested Person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)		Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)	
	9 months ended 30 Sep		9 months ended 30 Sep	
	2010 S\$'000	2009 S\$'000	2010 S\$'000	2009 S\$'000
AESBI Power System Sdn Bhd *	231	167	Nil	Nil
Orient Escape Travel Sdn Bhd #	39	105	Nil	Nil

\* A wholly-owned subsidiary of Advance Synergy Capital Sdn. Bhd. (a subsidiary of Advance Synergy Berhad)

**BY ORDER OF THE BOARD**

Anton Syazi Ahmad Sebi  
Chief Executive Officer  
12 November 2010